



WIRED IN



VOLUME 9, ISSUE 2 FEBRUARY 2008

MESSAGE FROM THE PRESIDENT

Many members have been taking advantage of the multiple programs made available through the IEC. Below is a list of some of the programs that will benefit your company, employees and the IEC by using these services. Getting this information out to your current employees and listing these benefits as available for future employees can be key in retaining and getting skilled workers. Please call the IEC office if you need more information about any of these programs and they will be happy to assist and direct you to the right people that can help get your company enrolled.

- Health insurance programs (plans vary depending on carrier and coverage area).
- Dental: *DentaQuest* and IEC bring you a savings of 10% on Choice PPO plans and 5% on Access ePPO plans with no waiting periods for any of the plans.
- Fuel Program: Savings with *Fuelman* include no set-up fees, no card fees, no online fees, no contract and savings up to .03 cents per gallon of gas purchased with a management system that lets you control fuel and maintenance purchases with over 30,000 multi-branded locations.
- Safety: *Safety Environmental Engineering (SEE, Inc.)* offers a wide array of safety training and consultation services to include job site safety audits. IEC Chesapeake members save 10% on all SEE, Inc. services. Stay in compliance and protect your bottom line!
- GPS Fleet Management: *Falcon Communications* now offering special packages to meet your needs.
- Equipment Rental: *RSC Equipment Rental* is your jobsite equipment needs solution.
- Fitness: *Bally Total Fitness* now offering discounted pricing with access to their 16 locations in the VA, MD, and DC areas.
- Vehicle purchasing: *Kip Killmon's Tysons Ford* offers business and personal discount pricing.
- Banking Services: Savings offered to you and your employees to obtain lower loan rates and higher savings rates (*Northwest Federal Credit Union* in VA; *Mid-Atlantic* or *Tower Federal Credit Union* in MD).
- Payroll Services: *ADP* offers IEC Chesapeake members 10% savings on any new accounts and various other savings programs on existing accounts.
- Affinity discount programs with *Sprint/Nextel*.
- *EBI* employment background checks at member discounted rates.
- *DHL Express Shipping*: *DHL* offers IEC members discounts up to 25% for express shipping within the US or around the globe.
- Legal Program: Labor attorneys and consultants are available to IEC members at preferred rates.
- Worker's Compensation Program: *Federated Insurance* and *CNA* offer IEC Chesapeake members competitive pricing programs
- *Yellow LTL (less than truckload) Shipping*: *Yellow* offers IEC members discounts up to 50% on LTL shipping throughout North America or the world.
- Contractor members receive a \$400 credit towards next year's dues by participating in a minimum total of 10 hours in any of the following areas: attendance at monthly membership meetings, enrollment in continuing education classes, participation on committees, etc. (*Please contact Mervin for more details.*)
- All new contractor members receive a Safety Manual in CD-format to assist them in their implementation of safety plans/programs

With the IEC Chesapeake and the IEC National getting larger with more recognition, it would be a great idea to add the IEC logo to your business cards and mailing envelopes. IEC truck decals are also available and can be obtained by contacting the office. Please remember to copy the continuing education class schedule and safety information to your employees.

Thank you,

Don Ord
Aztec Electric Service Inc.



SAFETY

HALOGEN TORCHIERE LAMPS

SUBMITTED BY MCLEAN INSURANCE AGENCY AND THE HARTFORD

Introduction

Imagine a popular household item that can be a deadly hazard if not used properly. Since 1992, halogen torchiere floor lamps (not desk or table lamps) have been linked to more than 100 fires and ten deaths, according to the Consumer Product Safety Commission. Their brilliant light and relatively low cost has made halogen lamps especially popular with university students. However, fires may occur if the lamps are placed too close to curtains, bedding or other combustible materials. In addition, Underwriters Laboratories (UL) has reported that a fire may occur if the lamp's bulb bursts. Several universities have issued bans on halogen torchiere lamps due to the alarming potential for fire; other schools are considering similar bans.

About Halogen Torchiere Lamps

Torchiere style halogen floor lamps were introduced in 1983. The lamps are freestanding, with an exposed light fixture mounted on top of a pole approximately six feet in height. The inverted shade acts as a collection basin for combustible materials that become exposed to the extremely hot bulbs. Temperatures can reach 970°F for a 300-watt bulb and 1200°F for a 500-watt bulb.

Underwriters Laboratories

Toughens Requirements

After a series of reported fires, UL revised their evaluations of halogen floor lamps by first issuing a warning to manufacturers to stop selling the floor lamps with 500-watt halogen bulbs. After February, 1997, only lamps with 300-watt bulbs or less will be listed by Underwriters Laboratories. UL also introduced a new test for halogen bulbs. The lamps will now have to be able to be in use for seven hours without burning a double layer of cheesecloth which has been draped over the top. If any charring occurs, the bulb fails.

Faced with the tougher UL requirements that went into effect February 5, 1997, manufacturers of the halogen torchiere lamps are developing new design features to keep combustible materials away from the bulb area. Protective measures include features such as protective mesh covers or glass shields over the dish, deeper dishes, and air vents to dissipate the heat.

In addition, new standards will require enhanced safety labeling to call attention to the hot bulbs. The new safety label must state: "Hot surface! To avoid risk of fire, do not allow curtains and other combustible materials to come in contact with the lamp." This, or an equivalent, must be placed on the base, pole or power supply cord.

What Consumers Should Do

Good as the new standard is, consumers will still encounter potentially hazardous situations. The newer, safer lamps can't be readily distinguished from the older lamps; both will carry safety warnings. The safest course to take is to discontinue using an older lamp and ask the retailer to accept its return. If you must keep the lamp, move it away from combustible furnishings and follow the safety tips offered below, which were developed by Underwriters Laboratories and the Consumer Product Safety Commission.

Using Halogen Torchiere Lamps Safely

- Before you use a halogen torchiere lamp, carefully read all safety instructions, warnings and markings that accompany the product.
- Never place materials such as clothing or towels on the top of a torchiere lamp.
- Never place a torchiere lamp near an open window where a strong breeze could blow drapery onto the lamp bulb.
- Avoid placing a torchiere lamp in a location where it may be tipped over by children or pets.
- Never use a torchiere lamp in a child's bedroom or playroom. Children may play with

HALOGEN TORCHIERE LAMPS

CONTINUED

lamps and knock them over. Children may also unknowingly place combustibles, such as stuffed toys or clothing, too close to the bulb area.

- Keep torchiere lamps away from elevated beds, where bedding may get too close to the bulb.
- Always turn off or unplug the torchiere lamp before removing or replacing the bulb.
- Never attempt to replace or discard a bulb that is hot to the touch.
- Never use a light bulb of a higher wattage than 300-watts, even though the lamp you own may specify 500-watts.
- Never operate any torchiere lamp which has missing or damaged parts or components.
- Avoid leaving high-wattage (more than 100 watts) halogen torchiere lamps on when you leave the room or when you are not at home.

For more information on torchiere lamps, consult the web sites of the Consumer Product Safety Commission (www.cpsc.gov) and Underwriters Laboratories (www.ul.com).

This document is provided for information purposes only. It is not intended to be a substitute for individual legal counsel or advice on issues discussed within. Readers seeking resolution of specific legal issues or business concerns related to the captioned topic should consult their attorneys and/or insurance representatives. Contact Bryan F. Casey at 703-637-4337 for more information.



PUT SAFETY IN GEAR WHEN BACKING

There are probably several reasons for the frequency of accidents when backing up vehicles. One may be that the driver fails to exercise the usual precautions, think that a backing accident is unlikely to result in personal injury. Then too, the driver may think that little damage is done, because the vehicle is being operated at low speed.

Many backing accidents occur because operators rely too heavily on their vehicle mirrors. Even with the best of mirrors and mirror arrangements, there still are blind spots to the sides of the vehicle and behind it.

To reduce the number of backing accidents, we have to know and observe necessary preventive measures. Here

are some guidelines:

1. Make every effort to avoid backing. Park so that you can move forward when starting. Avoid making "Y" turns in driveways or roads.
2. Park in a location away from traveling or parked vehicles, thus avoiding setting yourself up for a collision.
3. If parked in one spot for any period of time, walk around your vehicle and check for any children, other vehicles or obstacles. (Did you ever wonder why some companies require a cone to be placed at the rear of any parked service vehicle? That's one reason.)
4. Whenever you can't see through a rear window, the law requires that a signal person be stationed where they can view the rear of the vehicle and be seen by the operator.
5. Before backing, sound your horn with two quick beeps, check rear and side view mirrors, watch side clearances and then back slowly.

Backing a vehicle is often said to be a true test of a driver's ability. Backing accidents can be prevented.

Submitted by: John Rothe, Severn Cable

MOST FREQUENTLY CITED OSHA STANDARDS OF FISCAL YEAR 2007 (OCTOBER 2006 THROUGH SEPTEMBER 2007)

Make a New Year's resolution now. Check your workplace for the "10 Most Frequently Cited OSHA Violations."

- Scaffolding, construction
- Fall protection, construction
- Hazard communication standard, general industry
- Control of hazardous energy (lockout/tagout), general industry
- Respiratory protection, general industry
- Powered industrial trucks, general industry
- Electrical, wiring methods, components and equipment, general industry
- Ladders, construction
- Machines, general requirements,

general industry

- Electrical systems design, general requirements, general industry

You can make 2008 safer than 2007.

An inspection could prevent an accident, save the cost of a fine, and eliminate an enormous amount of paperwork.

UNDERWRITERS LABORATORIES ADVISE EXTRA SAFETY MEASURES FOR GROUND FAULT CIRCUIT INTERRUPTERS (GFCIs)

Recent testing by Underwriters Laboratories (UL) of samples obtained from both the marketplace and several manufacturers indicates that some GFCI units do not meet all current UL requirements and under rare conditions may not trip when a fault is present resulting in a loss of protection from electric shock.

Product Tested: Wall receptacle-type, Ground Fault Circuit Interrupter (GFCI). Rated 15 or 20 Amps, 125 volts.

Advisory: Under rare conditions, these GFCIs may not trip when a fault is present and may malfunction resulting in a loss of protection from electric shock. There have been no reported incidences of the products causing injury in the field.

Identification: Ground Fault Circuit Interrupters look like duplex receptacles but are distinguished by their "Reset" and "Test" buttons.

Manufacturers: All affected manufacturers identified to date have been notified. Retailers, contractors and

electricians should contact the manufacturer for further information.

Consumers: If a GFCI is already installed, UL recommends that all GFCIs be tested monthly following these steps:

- Push the "Reset" button located on the GFCI receptacle first to assure normal GFCI operation.
- Plug a product (such as a lamp) into the GFCI receptacle and turn the product on.
- Push the "Test" button located on the GFCI receptacle. The lamp or other appliance should go off.
- Push the "Reset" button, again. The lamp or other appliance should go "on" again.
- Repeat this test with the lamp or other appliance plugged into a receptacle marked "GFCI Protected" in close proximity to the GFCI receptacle.
- Push the "Test" button again and the lamp should go off.

In addition to the monthly test, UL recommends that GFCIs installed in environments with both sustained high temperatures (greater than 90°F) and high humidity (greater than 93% relative humidity) be tested with greater frequency. These environments may include some bathrooms and indoor pool areas.

UL recommends that a GFCI receptacle be replaced by a qualified electrician if:

- The lamp or other appliance plugged into the GFCI remains on when the "Test" button is pushed.
- The GFCI does not reset when the "Reset" button is pushed.
- The GFCI performs its intended function, but trips repeatedly during normal use.

With all GFCIs, it is important that consumers not use the unit's "Test" and "Reset" buttons as an on-off switch for appliances plugged in to the GFCI.



MEMBERS' CORNER

JAMES E. DEGRANGE, SR.
Legislative District 32
 ANNE ARUNDEL COUNTY

Budget and Taxation Committee

Chairman, Capital Budget
 Subcommittee

Chairman, Public Safety,
 Transportation, and Environment
 Subcommittee

Vice Chairman
 Executive Nominations Committee

Spending Affordability Committee



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 410-766-2762 · *Fax* 410-766-1819

January 15, 2008

TO THE CITIZENS OF THE 32ND LEGISLATIVE DISTRICT
BILL WILL CLOSE LOOPHOLE ON METAL & WIRE THIEVES

Current Maryland law makes stealing and selling for profit electrical wire, aluminum bleachers and just about anything made of metal relatively easy. Unlike many other states, Maryland does not require scrap metal processors and junk dealers to keep written records of their metal purchases. This legal loophole allows thieves, such as those who recently stripped nearly \$14,000 worth of aluminum bleacher benches from three Anne Arundel County parks, to reap profits under cover of anonymity. Generally, scrap dealers and processors do not know from whom they are buying the metal. And neither the state nor the seller has records of the purchases. Among the states that require records be kept of the metal purchase and the seller are: Florida, New York, Arizona, Illinois, Louisiana and Arkansas.

The bill I have proposed requires that scrap metal processors and junk dealers keep thorough written records of their purchases, including the date, description of the purchase, its weight (if payment is based upon weight), amount paid and any mark, number or other identification of the metal.

Furthermore, the bill mandates that the dealer gets information about the seller, including name, date of birth driver's license number, at least two forms of identification that positively identify the seller. The dealer or processor must also obtain the seller's signature.

Electrical wiring, which contains copper, is a prized and valuable item for metal thieves. To get this wire, thieves invade utility property, abandoned buildings, carnival grounds and housing construction sites. Making it easy for metal thieves to sell their loot anonymously for monetary gain encourages this type of theft. Passage of my legislation will make it difficult for metal thieves to turn a profit in secrecy, as well as give the state a detailed record of metal sales.

As always, do not hesitate to contact my office should you have any comments or concerns.

Sincerely,

James E. DeGrange, Sr.
 State Senator District 32

IEC CHESAPEAKE NEW MEMBER BENEFIT

Falcon Communications Solutions – Your One Stop

When you need proven communication solutions and uncompromised service there is only one company to call, Falcon Communications Solutions, Inc.

Falcon has been serving customers in the Mid-Atlantic area for over 12 years. During this time, we have made an unprecedented number of innovations and changes, all with one goal in mind, improve ourselves so we can improve our service to our customers.

We invite you to contact us and discover how we can help you...

- Build Better Internal Communications
- Build Better External Communications
- Save on your Voice & Data Needs

Have you heard about the newest wireless GPS Fleet management solutions?

Not all GPS solutions are the same. Networkfleet is the only solution on the market that provides both GPS tracking and diagnostic benefits for your fleet and it is one of the most affordable. Networkfleet's GPS tracking technology provides an immediate Return on Investment (ROI) for the operations side of your business by increasing efficiency, reducing overtime costs and increasing revenue.

In addition, your fleet manager can benefit from Networkfleet's remote diagnostic capabilities by achieving reductions in fuel costs and overall mileage.

So do you know where your vehicles are? Is one about to break down?

For more information be sure to visit our website Falconcom.net to learn more about how this affordable GPS technology can transform how you manage your fleet.

Falcon is excited to join the IEC and is looking forward to becoming more involved with this great organization. We will be reaching out to learn more about how we may serve each one of you, the members, in the coming months.

Falcon Communications Solutions:

- Fleet Management Solutions
- Complete Telephone Systems
- Local Area Networks
- Wide Area Networks
- Messaging
- VoIP
- Voice & Data Cabling
- Headsets & Conferencing
- Paging Systems
- Wireless
- Local & Long Distance Service
- High Speed Internet
- Cell Phones/PDA's
- Video Conferencing
- Telephone Bill Audit
- Network Management
- Network Assessment



Virginia: 703-335-5000
 Maryland: 301-229-8900
 Fredericksburg: 540-373-9055
 Website: Falconcom.net

ASK THE DRUG LADY

IS IT TRUE THAT DRUG AND ALCOHOL USE IS DECLINING?

According to federal government reports, there were more than 19 million adults who were current, illegal drug users in the United States (“current” meaning illegal drug use within the past 30 days). That’s up from nearly 15 million in 1999 and 12.8 million in 1995. And even though the government changed how it estimates this number between 2002 and 1999, the trend is definitely going in the wrong direction. Consider this: about 24 million people admit to illegal drug use at least once in the “past year.”

According to government reports, 54 million admit to being “binge” drinkers which is 5 or more drinks on the same occasion at least once in the past month.

Between 1992 and 1997 illegal drug use among 12-17 year olds increased 115 percent. **Remember: today’s teen drug users are tomorrow’s job applicants.**

The percentage of youth admitting to illegal drug use jumps from 4.2 percent among 12-13-year-olds to 22.5 percent among 18 to 20 year olds.

Alcohol abuse is even more prevalent among American youth. Of particular concern is the rate of binge drinking. In 2002 (most recent data), the

rate of binge drinking was 50.2 percent at age 21.

*Source: Why Drug Testing?
By William F. Current*

Judy Swartley is the Managing Partner of Red Planet Substance Abuse Testing, Inc. , which specializes, in saliva-based drug and saliva-based alcohol programs. She’s been involved with IEC for more than 10 years. To reach her call 610.866.7603 or jswartley@aol.com



MEMBERS-AT-LARGE (MAL)

In an effort to gauge membership interest in geographical areas where IEC Chesapeake is not yet established nor has training facilities, it has cre-

ated a new membership category, Members-At-Large (MAL), to expand its possibilities for growth. Currently, prospecting has begun in

both the Richmond and Eastern outskirts of VA.

LEGISLATIVE ALERT

[HOUSE BILL 70](#)
Construction Industry
Employee Misclassification Act
 Sponsored by Del. Glenn

Synopsis:

Prohibiting construction industry employers

from failing to classify an individual as an employee, with the intent to evade payment of wages, benefits, taxes, or other contributions as required under specified provisions of State law; requiring specified persons engaged in construction to file with the Comptroller a specified return; requiring

specified payors to withhold specified payment for construction service; etc.

To read the text go to <http://mlis.state.md.us/2008RS/bills/hb/hb0070f.pdf>



VIRGINIA NEWS

WORKFORCE DEVELOPMENT

IEC Chesapeake is in the planning stages of creating opportunities for high school and career & technical center field trips to either the VA or MD training facilities (Spring or Fall of 2008). This will provide students with a chance to learn more about IEC and what it has to offer, gain perspective from industry professionals, as well as participate in hands-on training activities. We hope to have multiple field trips scheduled at the VA and MD facilities depending on the participating schools' schedules.

Quite recently, we have coordinated our first field trip to the IEC Chantilly Training Facility with the Arlington Career Center and Edison High School on Tuesday, April 15, 2008 from 9:00 AM to 12:00 PM. Students in the high school electrical programs for the respective schools will have an opportunity to learn more about IEC, gain insight from a Contractor and Industry Partner's point-of-view regarding career paths and opportunities in the field, have hands-on training in the Motor Con-

trols lab, and lunch. A Sponsorship Opportunities Form will be emailed and/or faxed to the membership in the near future. There is only one sponsorship opportunity available each for Contractor and Industry Partner members. Again, sponsors will be allotted time to address the students with valuable and pertinent information regarding the electrical trade. Please contact Mervin for more information at 301/621-9545 x-106.

MEMBERSHIP RECRUITMENT IN VA

Significant progress has been made thus far for the New Year regarding membership prospecting and recruiting efforts in Virginia. However,

your referrals are greatly appreciated during these growing stages.

Please forward any leads that you may have of future IEC members to

Mervin at mmunoz@iec-chesapeake.com or 301/621-9545 x-106.

MARDI GRAS SALE AT KIP KILLMONS TYSONS FORD

Here at Kip Killmons Tysons Ford for the month of February we are having a Mardi Gras sale on everything for the whole month. Lots of savings and fun. I hope all IEC Members will be apart of it. Don't miss your opportunity for the biggest savings of the year. Looking forward to seeing you all at Kip Killmons Tysons Ford.

Stop by and see Ricky Edmonds or you can call for appointment (703) 928-2546.





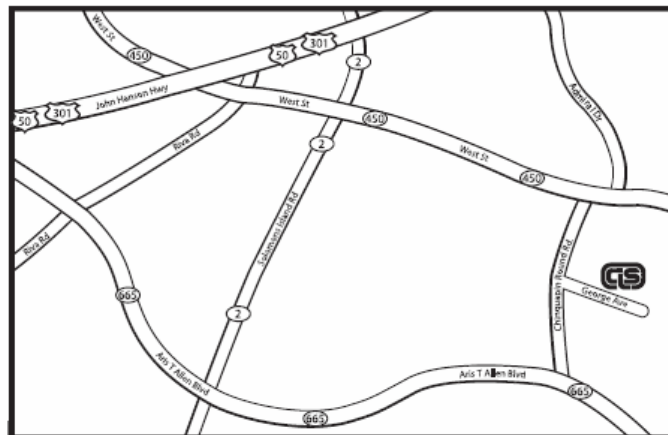
DISTRIBUTOR NEWS

STOP BY SHEPHERD ELECTRIC SUPPLY FOR A CHANCE TO WIN FREE GAS FOR A YEAR!

“Square D and Shepherd Electric Supply are pairing up to help you save! With every qualifying purchase of one-thousand dollars worth of stocked Square D products, you’ll receive a 10-dollar American Express Gas Card. You also will be able to register to win free gas for one whole year! Stop by Shepherd Electric Supply by February 29th for your chance to save! See your salesman for more details.”

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 March of 2008!*

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CS Capital Lighting & Supply
 THE ELECTRICAL DISTRIBUTOR OF CHOICE

www.capitalighting.com



CONTINUING EDUCATION

Lunch & Learn – Drug & Alcohol Testing Seminar

February 27, 2008

Chantilly, VA

Oral Drug & Alcohol Testing--gives companies high quality, low cost, testing for drugs and alcohol - It takes only 3 minutes and it's easy on everyone.

Did you know that a random drug and alcohol testing program can reduce your Workers' Comp premium by 5%? Decrease injuries? Improve productivity? Increase billable hours?

Come meet Judy Swartley of Red Planet Substance Abuse Testing, Inc. to learn more about drug and alcohol testing. This seminar will be held on February 27 in Chantilly, VA with another meeting being held in Odenton, MD on April 30, 2008.

Basic Motor Control

Begins February 28 (9 Nights Total)

Chantilly, VA

“Learn the basics of Motor Control and apply your knowledge with Hands on Training”

This is “hands on Training” seminar will be held on Thursday nights from 5—8PM in Chantilly, VA beginning February 28 and ending April 24, 2008. Students are required to have a basic understanding of the Electrical Trade and a copy of the 2005 NEC. All Students will receive a copy of the Glen Mazur’s Electrical Motor Controls. Pete Bowers, a legend when providing Motor Control training and 3rd Party Inspector in the State of Maryland will provide this training that will leave you understanding how to apply your training in the electrical field.

2005 NEC Analysis of Changes

March 8, 2008

Chantilly, Virginia

This 5-Hour Seminar has been designed to meet the Virginia’s Master Electrician CEU License renewal requirement. This class will discuss the most significant changes to the 2005 *NEC* that will include text that will help you visualize Code revisions. All students will receive the IAEI 2005 *NEC* Analysis of Changes text book that will bring you up to date on all code revisions. Wayne Robinson, former Chief Electrical inspector in Prince George’s county, Maryland has taught numerous continuing education classes with IEC well known instructor in Prince George County and Maryland will instruct this informative class. Class is scheduled to run on Saturday, March 8 between 9 – 2:30 pm. You can register on line or by calling 1 800 470 3013.

IEC CHESAPEAKE

2008 CONTINUING EDUCATION SCHEDULE

Phone: (800) 470 3013

WWW.IEC-CHESAPEAKE.COM

Fax: (301) 912 1665

<p>Drug Testing Seminar Chantilly Training Center In- structor: Judy Swartley – Red Planet Substance Abuse</p> <p>February 27, 2008 Wednesday Noon – 2pm</p> <p>2-Hour Seminar Limit: 20</p>	<p>Basic Motor Control Chantilly Training Center Instructor: Pete Bowers Feb. 28 March 6, 13, 20, 27 April 3, 10, 12 & 24 Thursdays – 5 – 8 pm</p> <p>27 – Hour “Hands on” Seminar Limit: 20</p>	<p>Financial Planning Free Seminar Odenton Training Center Instructor: Tower Federal Credit Union—Lorraine Pontillo March 5, 2008 Wednesday 11:30—1:30 pm</p> <p>2-Hour Seminar Limit: 20</p>
<p>+2005 NEC – Analysis of Change Chantilly Training Center Instructor: Wayne Robinson</p> <p>March 8, 2008 Saturdays 9 – 2:30 pm</p> <p>5 – Hour Seminar Limit: 25</p>	<p>Retirement & Home buying Workshop—Free Seminar Germantown, MD Instructor: Mid-Atlantic Federal Credit Union March 12, 2008 Wednesday 11:00—2:00 pm</p> <p>3-Hour Seminar Limit: 20</p>	<p>Foreman’s Training Odenton Training Center Instructor: Bill Bledsoe</p> <p>March 14 & 15, 2008 Friday & Saturday 8 – 5 pm</p> <p>16-Hour Seminar Limit: 30</p>
<p>Safety Seminar Trenching & Excavation Odenton Training Center Instructor: Matt Murphy, SEE Safety, Inc. March 25, 2008 Tuesday – 1 – 5 pm</p> <p>4-Hour Seminar Limit: 25</p>	<p>ADP—Outsourcing Payroll Odenton Training Center Instructor: ADP</p> <p>March 26, 2008 Wednesday - 2- 4 pm</p> <p>2-Hour Seminar Limit: 25</p>	<p>Journeyman’s Preparation Class Odenton Training Center Instructor: John Gordon</p> <p>March 29, April 5, 12 & 19, 2008 Saturdays – 8 – 2 pm</p> <p>24 - Hour Seminar Limit: 20</p>
<p>Master’s Preparation Class Odenton Training Center Instructor: John Gordon</p> <p>March 29, April 5, 12, 19, 26 May 3, 2008 Saturdays – 8 – 2 pm</p> <p>36 – Hour Seminar Limit: 20</p>	<p>Thriving as an Electrical Contractor Odenton Training Center Instructor: Kevin Dougherty April 4, 2008 Friday – 7:30 – 4 pm</p> <p>8-Hour Seminar Limit: 25</p>	<p>Providing Professional Customer Service Odenton Training Center Instructor: Kevin Dougherty April 5, 2008 Saturday – 8 – 12 Noon</p> <p>4 - Hour Seminar Limit: 40</p>

*Courses available to meet Prince George and Harford County in MD

and Delaware Master Electrician Training Requirements

+Courses available to meet Virginia licensing renewal requirements effective 2008

Registration “On Line” at the IEC Website www.iec-chesapeake.com or by calling the
 IEC Odenton Training Center at: (800) 470 3013

IEC-CHESAPEAKE OFFICERS

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Vice President	Jean Maisel, JDL Electric Co., Inc., jmaisel@jdlelectric.com
Secretary/Treasurer	Jim Holt, Holt Electrical Contractors, Inc., jim.holt@earthlink.net
Past President	Scott Harding, F. B. Harding, Inc., gsh@fbharding.com

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